

Aberdeen Group, the business/technology research firm, selected TnT Partners and their largest client as Best Practices winners in their annual Research Report on Telecom Total Cost Management.

The Report highlighted not only the incredible savings achieved over the years but also the strong working relationship that contributed to the success of the program.



Major Wall Street Investment Firm Reaps TCM Dividends

Best Practices In Telecom Total Cost Management	Company Name
	Major Wall Street Investment Firm
	Solution Provider
	TnT Partners, LLC
	Business Challenge
	Reduce spending on non-personnel expenses while growing through acquisitions.
Strategy	
Save on the tens of millions of dollars spent annually on telecommunications by outsourcing telecom cost management.	
Value Achieved	
Saved close to \$34 million in bill processing, plus millions more from process improvements and service optimizations.	

The Case Study detailed the **centralized and outsourced** cost management policies and processes in place and the resulting amount saved:

- Monthly **Audit and Bill Processing** against diligently maintained Inventory (\$30M+ identified/credited)
- **Contract & Vendor Management** for improved negotiations, pricing and terms (\$17M saved)
- The recent addition of **Wireless Management** incorporating cost, vendor and inventory management as well as end-user support (initial 40% savings)
- Standardized **Telecom Provisioning** for ongoing Inventory, accurate and timely ordering, eliminating redundancies and preventing non-payment outages (priceless)

Read the full report: http://www.aberdeen.com/summary/report/benchmark/TTCM_BP_Report.asp

TnT Partners Welcomes Mohegan Sun

Mohegan Sun is a legendary gaming and entertainment destination. Featuring an extraordinary Mohegan-themed design it is one of the most unique casinos in the world. TnT Partners has been contracted to audit all telecom networks and monthly invoices for inventory inaccuracies and resulting billing errors.



We look forward to working with this new client (and welcome many on-site visits!)